

### **Empowering Women in RACHP/HVACR** The Transformative Role of Women's Groups By: Colleen Keyworth

### **Colleen Keyworth**



- Director of Sales and Marketing for Online-Access, an HVAC web marketing company located in Michigan.
- The ACHR News's 2019 'Top 40 under 40' in the HVAC Industry.
- Service Nation's "Women of the Year" award for 2020.
- Former President of Women in HVACR (WHVACR).
- Secretary & Board Member of the Southeast Michigan Air Conditioning Contractors Association (SEMIACCA).
- Current President of International Network of Women in Cooling (INWIC). **Board Trustee EGIA Foundation**
- Vice Chair on the Diversity, Equity, and Belonging Council for HARDI.









Vincent's Heating & Plumbing, Inc.

Southeast Michigan Air Conditioning



Networking. Education. Mentoring.

### Personal Experiences and Journeys





# Why This is Important

Promoting gender diversity and supporting women's groups in RACHP/HVACR is <u>crucial</u> for fostering innovation, improving business outcomes, and creating a more inclusive and equitable industry. By breaking down barriers and providing opportunities for women, we not only enhance creativity and problem-solving but also ensure the industry benefits from a broader talent pool and diverse perspectives.



### Challenges Faced By Women in the Industry



Gender Biases and Stereotypes





Work-Life Balance Issues



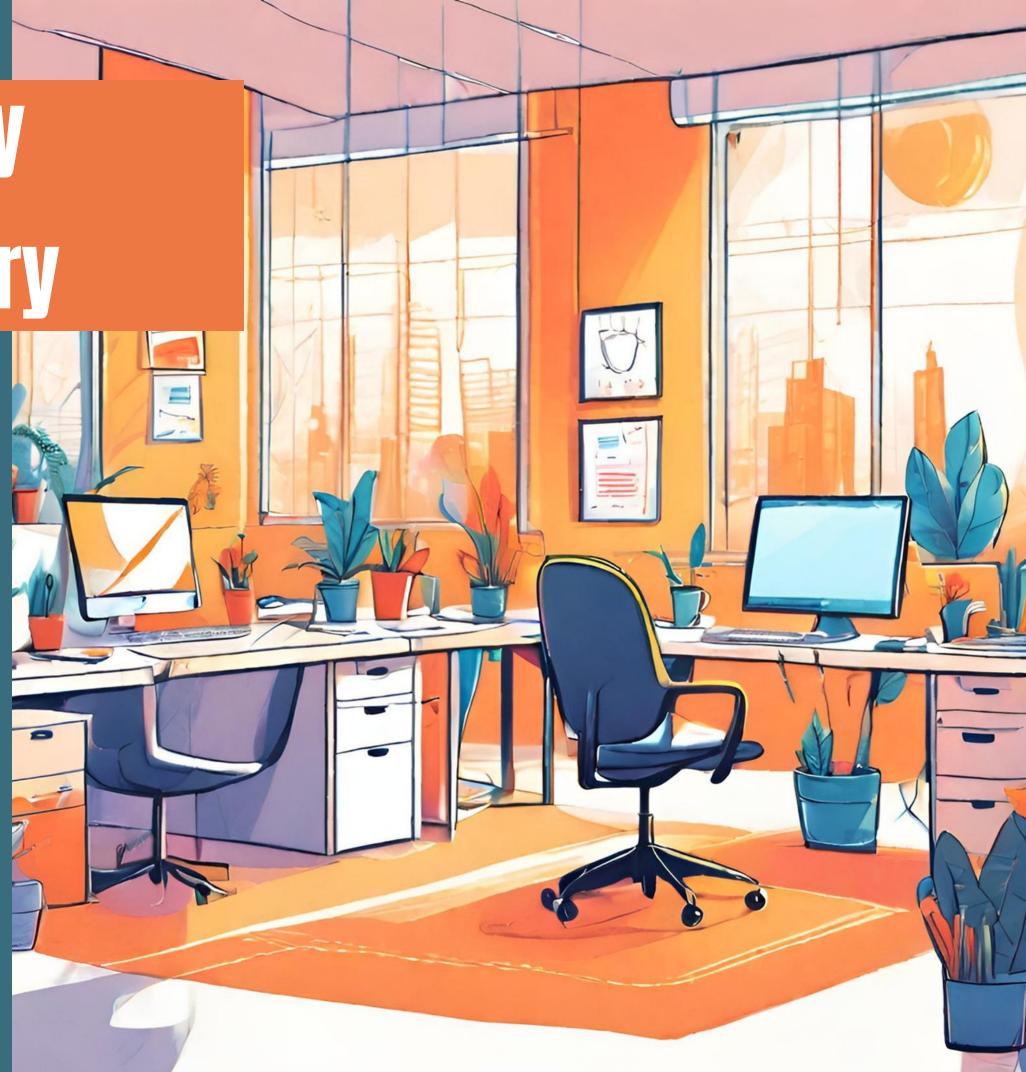
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Lack of Transparency



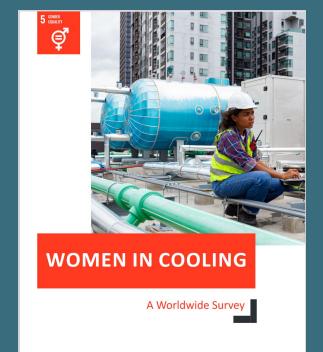
Other Women



### Statistics on Women in RACHP/HVACR per World Region



- Asia
- 34%
- Europe



- Latin America and Caribbean
- 12%
- **North America**
- 11%
- Africa and Middle East 8%
- Oceania
- 4%

### Worldwide Survey Background





### 810 respondents from 6 continents

33% work in more than one sub-sector of RACHP A Worldwide Survey



### 47% have been working in RACHP for 10 or more years

# Key Takeaways

### Top 3 challenges faced:

- 1. Difficulties in managing a healthy work-life balance
- 2. Lack of career advancement opportunities
- 3. Stereotypes or prejudice about women from clients or customers

55% of women feel underpaid in comparison to their male colleagues

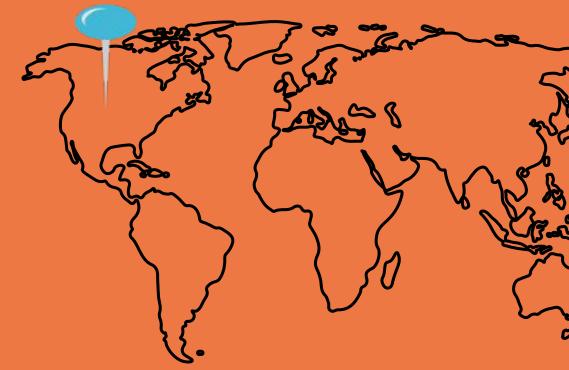
47% of women did not have a role model

Top 3 activities to inspire the next generation to join the RACHP sector : training, workshops, and monitoring

### North American Survey Background

### **400** respondents from 41 different states / provinces

### 34.7% work in more than one sub-sector of RACHP





### 34.2% have been working in RACHP for 15 years or more





# FI (FALAVS

### **Top 3 challenges faced:**

- **Difficulties in managing a healthy work-life balance Stereotypes or prejudice about women from clients or customers**
- 2. **3.** Lack of other female colleagues in my organisation

colleagues

50% of women did not have a role model

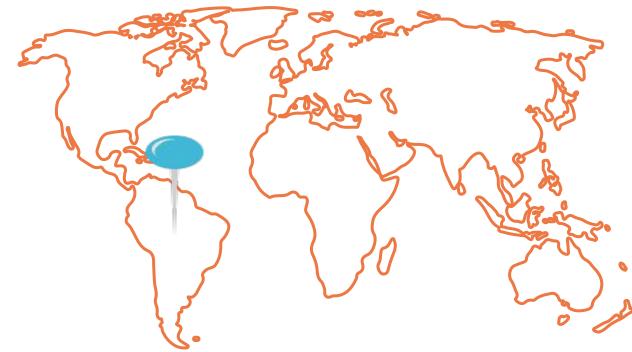
53% of women feel underpaid in comparison to their male

- Top 3 activities to inspire the next generation to join the RACHP sector: mentoring, training, and recruitment

### **Latin American Survey** Background

#### **159 respondents** from across Latin America

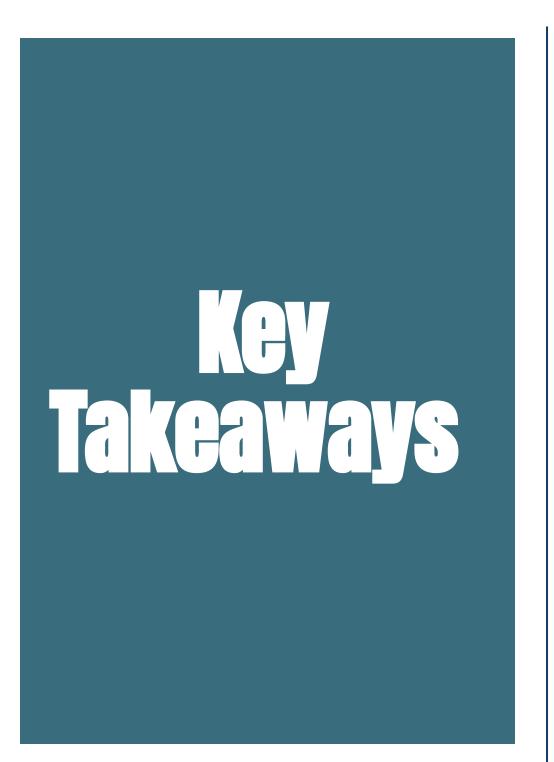
#### 40% of women work in more than one sub-sector of the **RACHP**





### 50% of women have been working for 10 or more years





### **Top 3 challenges faced:**

- Lack of career advancement opportunities
- 3.

43% of women feel underpaid in comparison to their male colleagues

56.6% of women did not have a role model

Top 3 activities to inspire the next generation to join the RACHP sector: training, workshops, and job fairs

#### Lack of training opportunities to further develop my skills

#### Stereotypes or prejudice about women from clients or customers

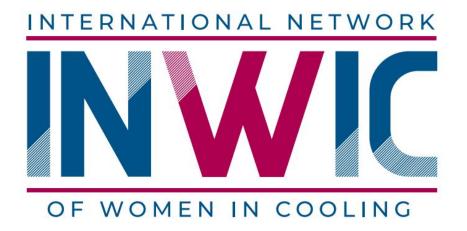
### Introduction to Industry Women's Groups









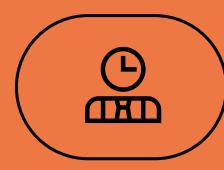


OMPAC\*R CANADA

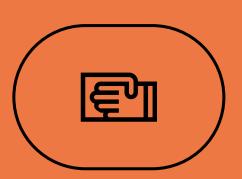
# **Objectives and Missions of Women's Groups**







Providing Opportunities for Long Term Retention



### Providing Mentorship

Opening Up Opportunities for Change

# "Alone we can do so little; together we can do so much."

### – Helen Keller

# Benefits of Women's Groups



# Mentorship and Support Networks

### Formal and Informal Mentoring Programs - Structure and Benefits of Formal Programs

- Examples of Informal Mentoring Success



Peer Support and Networking Events - Types of Networking Events (Conferences, Meetups) - Testimonials from Participants



# Professional Development



Leadership Development Initiatives - Programs aimed at cultivating female leaders - Examples of successful leaders from these programs



### **Training and Educational Programs** - Skills training sessions - Continuing education opportunities

# **Recruitment and Retention Strategies**

### **Outreach Programs for Young Women and Girls**



> School and community engagement > Scholarships and internship opportunities

**Creating Inclusive Workplace Cultures** > Diversity training for all employees > Inclusive policies and practices

**Policies and Practices That Support Women** > Maternity and paternity leave > Flexible working hours



# **Community Building**



### **Creating a Sense of Belonging and Support** > Inclusive Events and Gatherings > Online Communities and Forums



> Collaborative Projects and Initiatives > Workshops and Brainstorming Sessions



# Industry Recognition and Influence

### **Gaining Influence within Industry Organizations**

> Representation on Industry Boards and Committees > Active Participation in Policy Discussions









### **Shaping Industry Standards and Practices**

> Development of Best Practices > Influencing Regulatory Frameworks



# **Real Success Stories**

# Organizational Success Stories



### Impact of Women's Groups on Their Careers

This has been a great experience because I'm getting to meet so many different women in different aspects of the business. I'm learning a little bit about each aspect and also different regions.

- Ashley Lynds

You get a lot of women who are all about uplifting each other in the industry. You make a lot of connections, its amazing to network, and get to know people so that you can continue to be awesome in your career and do great things in the industry as women.

- Jahaira Graciani

I really encourage any new members to really reach out and build relationships with other women here because everyone I have found is just so willing to help others and inspire you and to help us motivate one another. So I really encourage you to reach out and just build those relationships and seek out other women in the industry.

- Haley Yancey

It's giving me a great opportunity to work alongside women and get to know them. They have been very kind to educate me as well because I am very new. It's nice to know that everybody is willing bring along the new people and help them be successful. - Deb Thompson

It's been so inspirational especially just coming into the industry and owning who I am and applying it to what I do in the HVACR industry.

- Lily Hatcher





### Companies Benefiting from Women's Group Initiatives

The things that I have taken away from the conference are going to impact my day to day work environment. How I deal with people, other employees, and women in trade and talking about women in hvac and being an advocate.

- Jennifer Espinoza

Being just so enlightened by all of the different women, the encouragement, and to see all the time and effort putting this together for all of us to come together and have the opportunity to learn from each other.

- Jennifer Espinoza

One of the most beneficial things for me when I come to these conferences is the learning aspect. Learning the different regulations that are being pushed down in our industry as well as some of the obstacles that we are challenged with and how we overcome that.

- Wendy Daray

I have met so many amazing women in the industry. I am very new to the industry, 3 and a half months. Seeing women who have been in the industry for years, even women who are new like me, it's been so amazing to see their perspective from their side of the industry and learn from them. - Lily Hatcher

You never know what information you're going to learn and take back home to share with your team members, your leaders, and your managers to help overflow into your community and to your company that you work with.

- Haley Yancey





### Examples of Successful Diversity Programs

I think if you're wanting to expand your knowledge base and your network and get to know other parts of the industry, not just your role, it's definitely a place you want to be.

- Jahaira Graciana

I encourage if you're a student, especially a female, to apply for these scholarships. They have a really great program because it has been great.

- Nardia Pierre

Everyone, especially females, should get the opportunity to come and share this experience. I know it may seem overwhelming but you get a lot of support from other women and you see those who started from just working in the office to being a tech. Even though there are not a lot of women in this field, you're encourages a lot. Just from experiencing this conference for the first time, it has been great.

- Nardia Pierre

For me this is the best thing that has happened to me in the industry. Some of the challenged that we as women have as in this industry is that it is a mens industry still to this day , but there's more of us in the industry and the Women in HVAC organization is helping to bridge that gap for us. - Wendy Daray

It was definitely a great experience. I got to meet a lot of people and network with a lot of different companies. I am really glad I got to come.

- Shade Williams

**"Teamwork is the ability to work** together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results."

- Andrew Carnegie

# Encouraging a More Inclusive Future



# Action Steps for Individuals

# How to Get Involved with Women's Groups

**Research and Identify Relevant Groups** 

- Explore Various **Organizations**
- Seek **Recommendations**

Join as a Member

2

3 **Participate** Actively

- Membership **Application**
- Leverage Member **Benefits**

• Attend Events and **Meetings** • Engage in Online **Communities** 

**Volunteer and** Contribute

4

• Offer Your Skills and Time • Mentorship and **Advocacy** 

### Ways to Support Female Colleagues



### **Mentorship and Sponsorship**

- **Offer to Mentor**
- Be a Sponsor





#### **Provide a Safe and Supportive Environment**

- **Address Harassment and Discrimination**
- **Foster Allyship**



### **Promote a Collaborative Work Environment**

#### **Encourage Open Communication Highlight Contributions**



#### **Create Opportunities for Professional Development**

**Encourage Participation in Training Facilitate Networking Opportunities** 

# Action Steps for Organizations

# Implementing Diversity and Inclusion Initiatives

**Assess and Understand the Current State** 

- Conduct a Diversity Audit
- Gather Employee **Feedback**

**Develop** a **Comprehensive D&I Strategy** 

2

- Set Clear Goals and **Objectives**
- **Create an Action** Plan

3 Implement **Inclusive Policies** and **Programs** 

- **Hiring Practices**
- **Balance**

• Establish Inclusive • Promote Work-Life



• **Provide Diversity** Training Monitor and **Evaluate Progress** 

# Partnering with Women's Groups



### **Sponsorship and Funding**

- Provide Financial Support
- **Sponsor Events**





- **Regular Consultations**
- **Advisory Roles**



### **Collaborative Programs and Initiatives**

- Joint Training Programs **Mentorship Programs**



#### **Advocacy and Awareness Campaigns**

- Joint Advocacy Efforts
- **Awareness Programs**

# Benefits of INWIG

## **REGISTER TO BE A MEMBER**







# QUESTONS?

## Thank you!

## Colleen Keyworth ckeyworth@online-access.com (810) 334-6711



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# Why This is important

## **PROBLEM**

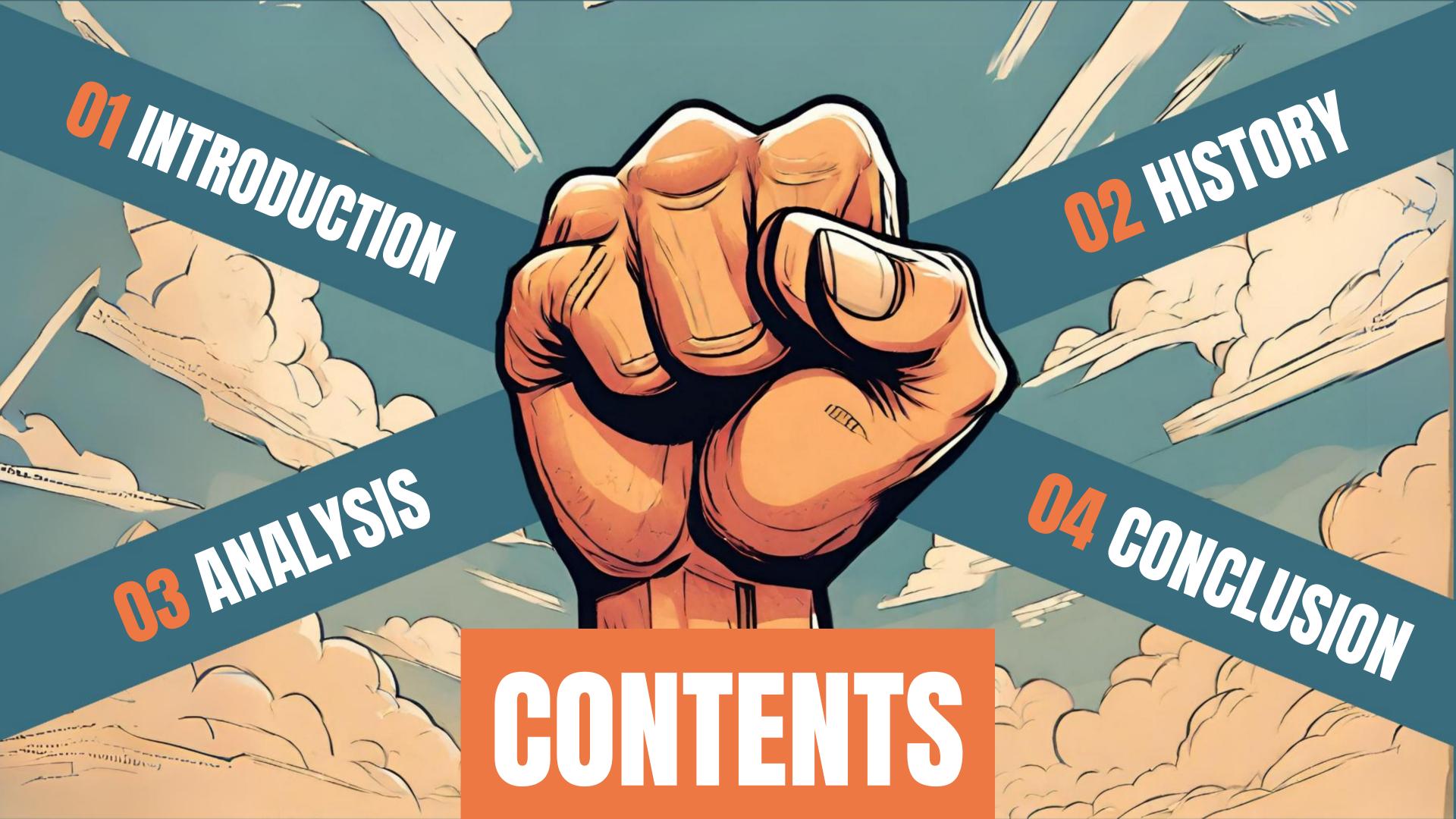
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## Statistics on Women in RACHP/HVACR

Workforce demographics





## Statistics on Women in RACHP/HVACR

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Big numbers catch your audience's attention

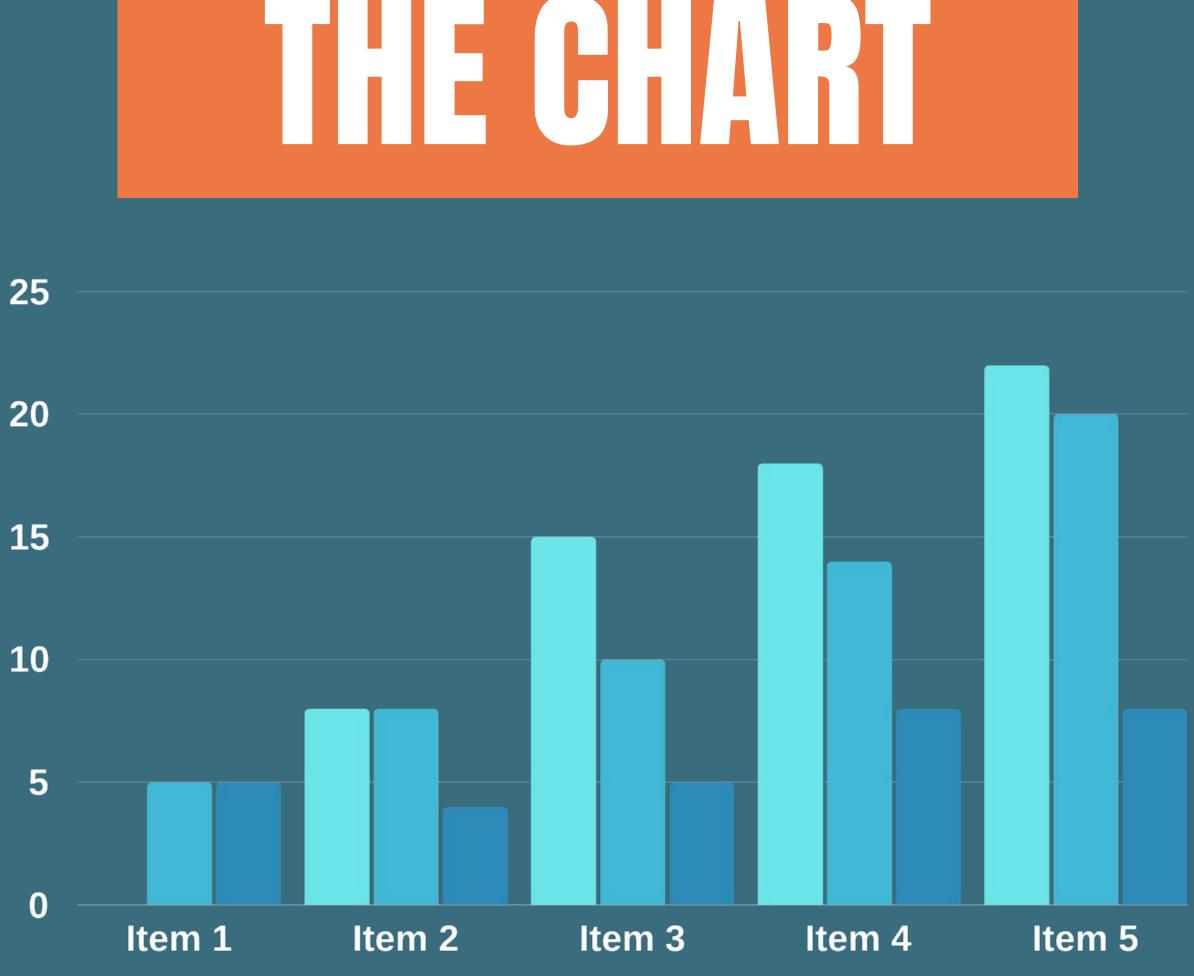


Big numbers catch your audience's attention









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# PROBLEM

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# SOLUTION



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